WIRTSCHAFTS UNIVERSITÄT WIEN VIENNA UNIVERSITY OF ECONOMICS AND BUSINESS

Bayesian Econometrics in the Big Data Era

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Part I Big data in Bayesian econometrics





Part I: Big data in Bayesian econometrics

Econometrics and big data applications

Austrian Center for Labor Economics and Welfare



- > The world is **changing** also for empirical economists and social scientists
- New types of "big data" create interest in data science
- Interface of computer science, statistics, and social science/economics
- Apply these tools in **teams** of economists/social scientists/statisticians
- ► New ways of **visualizing** and presenting information for effective communication



- Administrative data collected by national statistical agencies
- **ECB** (European Central Bank), Federal Reserve Banks
- Survey data such as EU-SILC (European Union Statistics on Income and Living Conditions)
- Financial time series (Reutters)
- Scanner data in marketing
- Web scraping, text data, ...

Challenges caused by features of the data



- Important covariates are missing (unobserved heterogeneity), because data often collected for a specific purpose
- Data exhibit non-standard features such as time-varying parameters (e.g. oil price shock in the 1970s, financial crisis starting in 2008)
- Model miss-specification due to non-Gaussianity, heteroscedasticy; higher-order dependence (volatility clusters)
- Endogeneity is a very serious issue in econometrics, because covariates are very often correlated with the error. Ignoring endogeneity causes a bias.
- **Big data** can be small for the problem under investigation
- ... and many more



Chris Sims (2007)

"Why econometrics should always and everywhere be Bayesian "

- Coherent framework for estimation, testing/model selection, and forecasting
- Inherent aspect of learning
- Probabilistic modelling allows uncertainty quantification
- Probabilistic modelling allows a lot of flexibility



- Bayesian econometrics is breaking away from the traditional parametric paradigm.
- Bayesian econometrics is a very active area of research, using the latest technique of Bayesian inference such as:
 - Flexible, highly structured models (hierarchical Bayes, state space models, time-varying parameter models)
 - Shrinkage methods and variable selection (allow for flexibility and shrinkage at the same time to avoid overfitting and guarantee statistical efficiency)
 - Sparse Bayesian factor models (low-dimensional representations and sparse covariance estimation)
 - Mixture analysis (unobserved heterogeneity/model-based clustering)
 - Bayesian nonparametric methods (semi-parametric IV models, semi-parametric volatility models, ...)
 - ...and many more



- Special issue of the Journal of Econometrics on "Complexity and Big Data in Economics and Finance: Recent Developments from a Bayesian Perspective" (forthcoming):
 - Bayesian Econometrics using Sequential Monte Carlo [Durham and Geweke, 2018] and self-tuning particle filters (Herbst and Schorfheide, 2018)
 - Incomplete econometrics models and prediction pools (McAllin and West, 2018)
 - Flexible models and fast inference for big data using shrinkage (Bitto and SFS, 2018; Kastner, 2018; Kaufmann and Schuhmacher, 2018; Koop etal, 2018)





Part I: Big data in Bayesian econometrics

Econometrics and big data applications

• Austrian Center for Labor Economics and Welfare

NRN Austrian Center for Labor Economics and Welfare



- National Research Network "The Austrian Center for Labor Economics and the Analysis of the Welfare State" (2008-2015, funded by the Austrian Science Fund)
- Excellent data basis:
 - Austrian Social Security Database (ASSD) [Zweimüller et al., 2009]
 - Administrative individual register data that collects information for old-age security benefits.
- Complete individual employment histories since 1972 for the universe of Austrian employees:
 - daily wages
 - demographics (age, gender, number of children, ...)
 - employer; firm characteristics (industry, firm size, ...)
 - but important information missing: education, working hours, ...

Big data applications within the NRN



12 / 57

- Effect of labor market entry on earnings dynamics
 [Frühwirth-Schnatter et al., 2012]: panel-data set of nearly 50 000 male workers
 (daily observations over 20 years)
- Mothers' long-run career patterns after first birth [Frühwirth-Schnatter et al., 2016]: panel-data set of more than 230 000 female workers (daily observations up to 20 years)
- Analysing plant closure effects on labour market states
 [Frühwirth-Schnatter et al., 2018b]: panel-data set of more than 5 000 male
 workers (daily observations up to 10 years) and a control sample
- Earnings Effects of Maternity Leave [Jacobi et al., 2016]: panel-data set of more than 30,000 mothers (daily observations over up to 6 years)
- Effect of family size on labor market and health outcomes
 [Frühwirth-Schnatter et al., 2018a]: cross-sectional data from 2009; 8 different outcomes for about 100,000 families



Part II Model-based Clustering of Time Series





Part II: Model-based Clustering of Time Series

- Effect of labor market entry on earnings dynamics
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- Plant closure data from ASSD Data base
- Business Application in Marketing



Effect of labor market entry on earnings dynamics:

- Data from the ASSD (Austrian Social Security Database) [Zweimüller et al., 2009]
- Cohort study: entrants into the Austrian labor market in the years 1975 to 1985 (male, Austrian citizenship, at most 25 years)
- Panel-data set of 49 279 time series; individual lengths range between 2 and 32 years (median equal to 22)



16 / 57

Data reduction:

- gross monthly wages in May of successive years
- wage divided into 6 categories:
 - 0 (zero wage)
 - I (lowest) to 5 (highest): (population) wage distribution in each year divided according to the quintiles

Wage careers of seven randomly selected employees:



Research questions



- Research questions:
 - Identify types of similar wage careers ("clusters")
 - Describe these types in economic terms
 - Explain cluster membership (unemployment rate, skills, ...)
- Statistical method:
 - Model-based clustering based on finite mixtures of Markov chain models [Pamminger and Frühwirth-Schnatter, 2010]
 - Combined with mixtures-of-experts [Frühwirth-Schnatter et al., 2012]
 - ▶ Common criteria (AIC, BIC, ...) to select the number of clusters



Model selection criteria for various numbers K of clusters (H in the figure)



Economic interpretability led us to choose 4 clusters; confirmed only by AWE

Visualizing the 4 cluster solution





Wage profiles of cluster members ranked 50th, 125th, 250th, 500th, 1000th

Part II: Model-based Clustering of Time Series

19 / 57



Analyze **unobserved heterogeneity in wage mobility**, i.e. the risk and the chance of moving between wage categories using mixtures of Markov chain models:

• Transition matrix ξ_k models wage mobility, e.g. the chance to earn more:

$$\Pr(y_{it} = j + 1 | y_{i,t-1} = j, S_i = k) = (\xi_k)_{j,j+1},$$

the risk to earn less:

$$\Pr(y_{it} = j - 1 | y_{i,t-1} = j, S_i = k) = (\xi_k)_{j,j-1},$$

• or to earn the same: $\Pr(y_{it} = j | y_{i,t-1} = j, S_i = k) = (\xi_k)_{j,j}$.

Visualize unobserved heterogeneity in wage mobility









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21 / 57

Unobserved heterogeneity in the long rum



Posterior expectations of wage distribution $\pi_{k,t} = \pi_{k,0} \boldsymbol{\xi}_k^t$ in cluster k after t years



22 / 57



Mixture-of-experts model: multinomial logit model

$$\Pr(S_i = k | \mathbf{x}_i) = F(\mathbf{x}_i \boldsymbol{\beta}_k)$$

- Covariates x_i based on individual characteristics:
 - education (unskilled, skilled, higher education)
 - broad type of occupation (white collar/blue collar worker)
 - the initial wage category to handle the initial condition problem
- ... and on labour market characteristics at the time of entry:
 - unemployment rate in the region
 - cohort effects, expressed by a set of dummies for the year of labor market entry

What chances have they got?



Comparing prior chances for two young men



Policy implications



25 / 57

Fears caused by an algorithm used by the Public Employment Service Austria (AMS) (gender and nationality play a role)

MONTAG, 15. OKTOBER 2018 Wie der Algorithmus Jobsuchende beim AMS bewerten wird

Das Arbeitsmarktservice hat offengelegt, wie die künftige Einteilung von Arbeitssuchenden in drei Kategorien funktionieren soll. Kritik gibt es, weil auch Staatsbürgerschaft und Geschlecht eine Rolle spielen.

András Szigetvari



Was bringt der Algorithmus - eine realistische Prognose oder werden Benachteiligungen verstärkt?





Part II: Model-based Clustering of Time Series

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Longitudinal data/panel data/many short time series:

- Repeated measurements y_{it} are taken on N subjects, indexed by i = 1,..., N, at a number of points in time, typically indexed by t = 0,..., T_i.
- The outcome y_{it} is a categorical variable with M potential states labelled by $\{1, \ldots, M\}$.
- Subsequently, $\mathbf{y}_i = \{y_{i0}, \dots, y_{i,T_i}\}$ denotes each individual time series, while $\mathbf{y} = \{\mathbf{y}_1, \dots, \mathbf{y}_N\}$ refers to the whole panel.
- In addition, one may observe exogenous covariates x_{it} of potential influence on the distribution of the outcome variable y_{it}.



General framework for model-based clustering of time series:

- ► Each individual time series y_i = {y_{i0},..., y_{i,Ti}} is treated as a "subject" in a clustering framework.
- Select an appropriate clustering kernel in terms of the sampling density $p(\mathbf{y}_i | \vartheta_k)$ where ϑ_k is a group-specific parameter
- Use the framework of finite mixtures for estimation and classification using full-blown MCMC
- See [Frühwirth-Schnatter and Kaufmann, 2008], [Frühwirth-Schnatter, 2011]

For more details see . . .





see [Grün, 2018] for a review of model-based clustering



Dynamic clustering kernels take account of the serial dependence among the observations $\{y_{i0}, \ldots, y_{i, T_i}\}$:

$$p(\mathbf{y}_i|S_i=k)=\prod_{t=1}^{T_i}p(y_{it}|y_{i,t-1},[\mathbf{x}_{it},]\vartheta_k).$$



31 / 57

Clustering kernel: dynamic regression model

Dynamic clustering kernels for panels with real-valued time series observations y_{it} are typically based on

$$\mathbf{y}_{it} = \zeta_k + \phi_k \mathbf{y}_{i,t-1} + \mathbf{x}_{it} \boldsymbol{\beta}_k + \sigma_k \varepsilon_{it},$$

where $\varepsilon_{it} \sim f(\varepsilon_{it})$ and all parameters of the clustering kernel are cluster-specific, including the variance of the error term.

- The most common choice are i.i.d. normal errors ε_{it} .
- ► To achieve robustness against outliers, the Student-*t* distribution is employed in [Frühwirth-Schnatter and Kaufmann, 2006].
- To capture skewness within each cluster, [Juárez and Steel, 2010] assume that $f(\varepsilon_{it})$ arises from a skew-t distribution.

Each wage career y_i is a discrete valued time series - individual wage career y_i of a randomly selected employee (out of 49 279 time series)



 y_i may be regarded as multivariate categorical vector with dependence among adjacent observations

$$\mathbf{y}_i = (1 \ 0 \ 1 \ 2 \ 0 \ 2 \ 2 \ 3 \ 3 \ 2 \ 4 \ 4 \ 5 \ 4 \ 5 \ 5)'$$



Clustering kernel: First order Markov chain model

$$p(\mathbf{y}_i|S_i = k, \boldsymbol{\xi}_k) = \prod_{t=1}^{T_i} p(y_{it}|y_{i,t-1}, \boldsymbol{\xi}_k) p(y_{i,0}|\boldsymbol{\xi}_k),$$

with initial distribution $p(y_{i,0}|\boldsymbol{\xi}_k)$ and cluster-specific transition matrix $\boldsymbol{\xi}_k$:

$$(\xi_k)_{hj} = \Pr(y_{it} = j | y_{i,t-1} = h, S_i = k).$$

- Clustering kernel captures the persistence of earning for an individual
- Implies homogeneity within each cluster and stationarity in the long run
- Mixtures of inhomogeneous Markov chain models include covariate information





Part II: Model-based Clustering of Time Series

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- Data from the ASSD (Austrian Social Security Database) [Zweimüller et al., 2009]
- Cohort study: male workers employed in 1982–1988 in firms with more than 5 employees, at least one year of tenure
- Plant closure: an employer identifier ceases to exist, take-over or merger: more than 50% of the employees continue under a new employer identifier
- ▶ Workers aged between 35 and 55 at time of plant closure
- Research question:
 - What is the effect of plant closure on the employment career?
 - Is there a difference between workers facing plant closure and those who did not?



- ▶ 5,841 workers displaced by plant closures between 1982 and 1988 (panel with N = 5,841 time series with $T_i \le 40$ quarterly data)
- Outcome variable y_{it}, i = 1,..., N, t = 1,..., 40 (t is distance from plant closure in quarters):
 - 1 employed
 - 2 sick leave
 - 3 out of labor force
 - (registered as unemployed or otherwise out of labor force)
 - 4 retired (claiming government pension benefits)
- Controls: all male workers in the cohort who did not experience a plant closure (more than 1 million workers)

- Time-inhomogeneity present both for the plant closure data as well as for the marketing application.
- Generalized transition matrices: inhomogeneous transition matrix depending on a history H_{it} [Frühwirth-Schnatter, 2011]:

$$\Pr(y_{it}=j|\mathcal{H}_{it},S_i=k),$$

where $\mathcal{H}_{it} = \{y_{i,t-1}, \mathbf{x}_{it}\}.$

> Typically \mathbf{x}_{it} is some discrete covariate, e.g. the year after plant closure:

$$oldsymbol{artheta}_k = (oldsymbol{\pi}_k, oldsymbol{\xi}_{k,1}, oldsymbol{\xi}_{k,2}, \dots, oldsymbol{\xi}_{k,10})$$

• We could include addition information (age group, ...) in \mathbf{x}_{it}



► Statistical model selection criteria for various numbers *K* of clusters:

K	2	3	4	5	6
AIC	112160.9	110381.0	109113.4	107567.6	108057.0
BIC	113575.5	112549.6	112036.0	111244.2	112487.7
AWE	114402.1	114188.3	114159.6	114539.8	116356.4

Economic interpretability led us to choose 5 clusters; confirmed by AIC and BIC

Model-based clustering of plant closure data



Employment profiles of cluster members ranked 10th, 25th, 50th, 70th, 100th, 200th, 350th



Part II: Model-based Clustering of Time Series



- Cluster 1 The ones who really suffer: low level of attachment to the labor market, slow/no recovery after plant closure
- Cluster 2 The good and lucky ones: high level of attachment to the labor market, quick recovery after plant closure
- Cluster 3 The less lucky, less fit ones: high mobility between in and out of labor force; low level of attachment to the labor market
- Cluster 4 The less lucky, but fit ones: high mobility between in and out of labor force; high level of attachment to the labor market
- Cluster 5 The sick and tired ones: increasing chance to move to retirement, either directly or through the channel of a sick leave

Time-varying transition probabilities





Transition probabilities $1 \rightarrow 1$, $1 \rightarrow 3$, $3 \rightarrow 1$ for cluster 1 (top) and cluster 2 (bottom)

Analysing dynamic effects



State distribution $\pi_{k,t}$, where

$$\pi_{k,t} = \pi_k \boldsymbol{\xi}_{k,1 \to t}, \qquad \boldsymbol{\xi}_{k,1 \to t} = \boldsymbol{\xi}_{k,1 \to (t-1)} \boldsymbol{\xi}_{ky}; \quad \boldsymbol{\xi}_{k,1 \to 2} := \boldsymbol{\xi}_{k1}.$$

over distance t = 4(y - 1) + q from plant closure (quarters), for cluster k:



Cluster 1: low attached

Cluster 2: highly attached

Construction of a control group



- Statistical matching based on characteristics before plant closure (age, broad occupation, location, industry, employment history in year before closure)
- Experience of a plant closure effects the state distribution π_h of displaced workers only in the **first quarter after displacement**, subsequent transition behaviour is the same as for controls.
- State probability in first quarter after (potential) plant closure is different for controls:

$$\pi_k^c = (\pi_{k,1}^c, \ldots, \pi_{k,4}^c), \quad \pi_{k,j}^c = \Pr(y_{i1}^c = j | S_i^c = k).$$

• π_k^c estimated for controls, supervised clustering for the transitions matrices in each cluster k.

Treatment effects



Difference $\pi_{k,t}^c - \pi_{k,t}$ in dynamic probability to be employed, over distance t from plant closure for cluster k:

$$\int_{0}^{0} \int_{0}^{0} \int_{0$$

$$\pi_{k,t} = \pi_k \boldsymbol{\xi}_{k,1 \rightarrow t}, \quad \pi_{k,t}^c = \pi_k^c \boldsymbol{\xi}_{k,1 \rightarrow t}.$$

Part II: Model-based Clustering of Time Series

Plant closure data from ASSD Data base



Mixture-of-experts model: multinomial logit model

$$\Pr(S_i = k | \mathbf{x}_i) = F(\mathbf{x}_i \beta_k)$$

Covariates x_i based on individual characteristics:

- ▶ age at the time of plant closure (five age groups: 35-39, 40-44, 45-49, 50-55)
- levels of experience (low, medium, high)
- broad occupational status (blue versus white collar)
- income before plant closure (low, medium, high) based on the tertiles of the general income distribution at time of plant closure
- ... and on firm characteristics:
 - ▶ three categories of firm size (1-10, 11-100, and more than 100 employees)
 - four broad economic sectors (service, industry, seasonal business outside of hotel and construction, unknown)

Prior probabilities to belong to a cluster







Impact of age

Impact of white versus blue collar

Cluster sizes





Workers experiencing plant closure

Part II: Model-based Clustering of Time Series

Workers not experiencing plant closure





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- Bayes for Big Business
- Customer relationship management (CRM) (joint work with Thomas Reutterer and Stefan Pittner):
 - Loyal costumers contribute more to a firm's profitability than short-term costumers
 - Analyze monthly purchases of 6601 costumers over 5 years (60 periods from Feb 2000 through Jan 2005) who are involved in a costumer loyalty program with a higher-level clothing retails chain
 - Allocate marketing budgets more profitably

Time series observations



Examples of evolving costumers:



- Market segmentation to identify loyal costumers early on
- Inhomogeneous Markov chain clustering: allow the transition matrix to evolve over time and account for periods of inactivity

Resulting cluster solution



51 / 57

4 groups of costumers, holdout analysis shows higher "hit rate" than common models





Part III Open issues and future challenges

Some thoughts about the prior



- Priors might be informative also in a big data setting (see [Celeux et al., 2018] for high-dimensional mixtures)
- Priors should allow shrinkage to deal automatically with over-fitting models
- Blessing of informative priors: in highly overparameterised models, shrinkage is introduced through the prior
- Objective priors are fine for regular likelihoods, but econometric models often lead to near-boundary inference and non-regular likelihoods:
 - Student-t likelihoods, finite mixtures, random-effect models, dynamic (state space) models, IV estimation, ...
 - Priors should respect the geometry of the likelihood
 - Prior should down-weight regions of the parameter space that contain spurious results
 - Priors should always lead to a proper posterior (with finite moments?)



- Data often are not always informative about parameters identical or similar likelihood values with different parameter combinations:
 - ► IV estimation and cointegration models [Baştürk et al., 2017]
 - overfitting mixtures [Frühwirth-Schnatter and Malsiner-Walli, 2018]
 - mixtures for discrete data [Gormley and Frühwirth-Schnatter, 2018]
 - ▶ factor models [Conti et al., 2014, Frühwirth-Schnatter and Lopes, 2018]
- Dealing with identification problems within a Bayesian framework:
 - Posterior might be improper or posterior moments might not exist; ergodic averages of MCMC draws useless
 - diagnosing weak identifiability within MCMC [Koop et al., 2013]





Chris Sims (2007)

"Why econometrics should always and everywhere be Bayesian "

- ► Consider joining the Economics, Finance, and Business (EFaB) Section of ISBA
- It's only A Fistful of Dollars, but with high probability it's an investment with high returns

Thank you very much for your attention!







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